

Agent Insider

Keeping you informed

KEEP OUR MEMBERS YELLOW

Earn More this Special Enrollment Period
with AvMed's Individual Health Solution for ICHRA

Effective 6/1/20, AvMed is pleased to announce HIGHER COMMISSIONS for Agents who sell an AvMed product to a Member enrolling under an Individual Coverage Health Reimbursement Arrangement (ICHRA) qualifying event.

In addition to a higher rate for selling to these Members, AvMed will add a "kicker" for those members who enroll through an ICHRA qualifying event when a member is rolling over from an AvMed Group product. See revised IFP commission schedule below:

*Update to IFP commission schedule effective 6/1/20:		
New, Feb - Dec	IFP	15 PMPM*
New, Feb - Dec	ICHRA	22 PMPM*
*Keep it yellow kicker of \$4 added if coming from AvMed Group with no lapse in coverage.		

What Is an ICHRA?

An ICHRA allows reimbursement to employees for individual insurance premiums and eligible medical expenses. As you may be aware, in June of 2019 the U.S. government released new rules allowing employers of all sizes to offer health reimbursement arrangements, one of which is the ICHRA. These account types are designed to provide alternate options to health care coverage and added flexibility for employer owners and employees.

What Does AvMed Offer?

AvMed's valued partner, Health Equity is now offering their easy to use products and unparalleled service to administer these new options for its customers. Health Equity makes the setup and administration of these new accounts easy and seamless for your interested clients, and includes agent-focused training to AvMed Agents through our AvMed WELLfluent U courses. Lookout for your email invite.

Call our Agent Support Team at 1-800-461-2950 for more information or to discuss these new opportunities for your customers and earn additional commission dollars.